

*For direct, full-time employees of*



# Business Associate Vehicle Purchase Program



***Nissan North America, Inc. constructed Mississippi's first automobile manufacturing plant at Canton. Mississippi State University's research and extension capabilities were a significant factor in bringing the plant to the state.***

***With funding from the State of Mississippi, MSU supports the automotive industry through the Center for Advanced Vehicular Systems (part of MSU's Engineering Research Center), and the Engineering Extension Center at Canton.***

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***In recognition of the developing partnership with the University, Nissan has designated MSU as a Nissan business associate for purposes of its Vehicle Purchase Program (VPP).***

***Through this program, participating dealerships agree to sell vehicles at pre-negotiated prices to VPP customers. Just request a claim number (1-800-299-4753), take it to a participating dealership with proof of employment, and select the vehicle you want.***

***You'll enjoy VIP treatment throughout the purchase process – and drive home in a beautiful new Nissan or Infiniti!***

## **Who Qualifies for VPP?**

To purchase a vehicle through VPP, you must be an eligible Nissan business associate. Business associates are defined as:

- Direct, benefits eligible employees of companies within the United States that are engaged in business with Nissan North America, Inc., or a Nissan affiliate company. To qualify for the Nissan VPP, MSU employees must be full-time.
- Direct, full-time employees of Nissan and Infiniti dealerships in the United States, excluding Hawaii.
- Participants must reside in the continental United States or Alaska.

## **How Much Will I Pay?**

- Through VPP, the pre-negotiated price you will pay for a new Nissan or Infiniti is dealer cost plus a 2.5 percent delivery fee, less any applicable incentives plus destination and handling charge, and, if applicable, an advertising assessment.
- Any dealer installed accessories, registration fees, title fees and taxes are added to the VPP price to determine the total cost of your purchase.
- Please note that dealers are not required to participate in VPP, and dealerships that do participate may limit the models they sell through the program.
- For reference, only dealerships in the continental United States and Alaska are eligible to participate in the VPP.

## How Do I Buy?

Taking part in the VPP is easy and convenient. Just follow these steps:

- To obtain a claim number to purchase a Nissan vehicle, call:

**1-800-299-4753,**

Monday through Friday,

7:00 a.m. to 7:00 p.m., CST.

- Take the claim number and proof of employment (MSU ID, check stub, etc.) to the dealer when you are ready to purchase a vehicle.
- Once you've selected your vehicle, the dealership will calculate your purchase price. The dealership will show you the vehicle invoice before they complete this calculation. It's as simple as that!

## How can I find out how much the car I want will cost?

- Visit a participating VPP dealership. Present your claim number and they will show you the invoice for the vehicle you're interested in. For the names of participating dealerships in your area, call VPP headquarters at (800) 299-4753.

## How can I find out if standard retail core VPP incentives are being offered on the car I want?

- For information on current incentives, call VPP headquarters at (800) 299-4753 or access the Website [www.insidenissan.com](http://www.insidenissan.com).

## Can the value of my trade-in be used to further reduce my purchase price?

- No. The value of a trade-in can be used to pay for your purchase, but it cannot be used to determine your purchase price. Your trade-in must be handled as a transaction separate from the VPP price calculation.

## How many cars can I buy through the VPP?

- You may purchase or lease up to two (2) vehicles a year.

## Can I lease a vehicle through the VPP?

- Yes. If you lease through Nissan Motor Acceptance Corporation (NMAC) or Infiniti Financial Services (IFS), a special lease incentive may apply. If so, any available standard VPP retail core incentive will not apply to your transaction.

## What if I want to purchase accessories? Will I get a discount?

- Prices for accessories are negotiable between you and the dealership. Dealers are not required to discount accessories for VPP participants.

## How is vehicle financing handled?

- Financing for a VPP purchase is handled the same way it is with a conventional purchase. You can work with the dealership to obtain financing, or you can obtain financing on your own through a bank or credit union. If you choose to finance through a dealership, normal credit standards apply.

## How can I get information on the VPP through the Internet?

- Access the web site [www.insidenissan.com](http://www.insidenissan.com)
- Select "Business Associate"
- Select information tabs on the left side of the page to learn about Nissan VPP Program and products
- Select "Incentives." Then use "vendor" for both User ID and Password